

Message Text

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PAGE 01 PRAGUE 00227 270847Z
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W
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INFO SECSTATE WASHDC 4579

UNCLAS PRAGUE 0227

USDOC FOR BEWT/TDAD/PISSOT

E.O. 11652: N/A
TAGS: BGEN, CZ
SUBJECT: FILMS ON MATERIALS HANDLING

REF: (A) USDOC 24334, (B) PRAGUE 3373

1. ING. KAREL ZAVODSKY OF IMADOS PICKED UP ALLIS-CHALMERS AND CLARK EQUIPMENT FILMS (REF A) AND MADE REQUEST FOR ADDITIONAL FILMS. ACCORDING TO ZAVODSKY, ABOUT 130 FILMS WILL BE SHOWN DURING COURSE OF EXHIBIT, AND IMADOS WOULD LIKE TO INCLUDE 25-30 AMERICAN FILMS AMONG THEM. HE HAD PREPARED SHOPPING LIST (PARA 2 BELOW) FROM MATERIALS HANDLING INSTITUTE CATALOGUE.

2. IN THE FOLLOWING SCHEMA, PAGE NUMBER REFERS TO THE PAGE IN THE FILM CATALOGUE; NEXT COMES COMPANY NAME FOLLOWED BY NAME (OR NAMES) OF FILMS. PAGE 3: ACCO - CRANE & MONORAIL SYSTEMS DIVISION, MEMORANDUM; ACCO-HOIST & CRANE DIVISION, WORK-RATING: A WHOLE NEW WAY TO THINK ABOUT HOISTS; ACCO - INTEGRATED HANDLING SYSTEMS DIVISION, PATHWAY TO PROFIT. PAGE 4: ALLIS CHALMERS - TRUCK DIVISION, ISSUES; BARRETT ELECTRONICS CORP., NEW HORIZONS, RADOX QUICK - PIC. PAGE 5: CLARK EQUIPMENT COMPANY, THE GREAT BETRAYAL, PUL-PAC HANDLING, SAFETY MAKES UNCLASSIFIED

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SENSE; CLEVELAND CRANE & ENGINEERING, THIS IS CLEVELAND TRAMRAIL. PAGE 6: EATON CORP. INDUSTRIAL TRUCK DIVISION, HANDLE WITH CARE. PAGE 7: FMC CORP., THE ONE FOR THE MONEY; HARTMAN ENGINEERING HARTMAN ACCESS - THE STORY OF SPACE AGE STORAGE; HYSTER COMPANY, BE A PRO, THE BIG LIFT, A COMPETITIVE EDGE. PAGE 8: HYSTER COMPANY, THE

FREE MACHINE; INGERSOLL-RAND COMPANY, IT ONLY TAKES
A MINUTE; INTERLAKE INC. - PACKING DIVISION, THE F 1
AUTOMATIC STRAPPING MACHINE, PACKAGED PROFITS.
PAGE 9: INTERLAKE INC. - STORAGE PRODUCTS, THE FUTURE
IS HERE TODAY; KELLY COMPANY INC., THERE ARE NO
SHORTCUTS; LITTON UNIT HANDLING S., ABBOTT
LABORATORIES; LOGAN COMP. DIV. OF A-T-O, HIGH RISE
ROLLER SPIRAL STORAGE OF INPROCESS PARTS. PAGE 10:
MERRILL BROTHERS, LIFTING WITH ASSURANCE; MUNCK
SYSTEMS INC., MUNCK PAKSTAK FILM; PALMER-SHILE
CO., STEEL SERVICE CENTERS; RAPISTAN INC., BOOK
DISTRIBUTION. PAGE 11: RAPISTAN INC., BRITISH SHOE
CORP., GENESCO'S GENSTAR SYSTEM, RAPISTAN SERVES
WORLD AIRPORTS. PAGE 12: THE RAYMOND CORP.,
"MOBILITY SYSTEMS 1 & 2, THE OTHER GUY; RICHARDS-
WILCOX MANUFACTURING, TWIN-TRAK POWER AND FREE
OVERHEAD CONVEYORS; SI HANDLING SYSTEMS, INC.,
THE SYSTEMS STORY-SI SYSTEM SOLUTION FOR WAREHOUSING;
PROFITS BY THE CASE. PAGE 13: TOWMOTOR CORP.,
THE COLOR OF DANGER, OPERATING EFFICIENCY, IT'S
UP TO YOU, UNITS OF PROFIT; JERVIS B. WEBB CO.,
A TEAM SUCCESS - JOHN DEERE. PAGE 14: JERVIS B.
WEBB CO., INTEGRATED CONTROL: A NEW DIRECTION IN
AUTOMATION, METAL OF IMAGINATION, PRONTOW WHY & HOW,
UNIBILT STOP-N-FLOW. PAGE 15: WHITING CORP.,
MECHANIZATION FROM YARD TO LADLE.
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3. ACTION REQUESTED: PLEASE OBTAIN 25-30 OF THESE FILMS
IF POSSIBLE, AND SEND BY OFFICIAL MAIL TO EMBASSY
COMMERCIAL SECTION. THEY SHOULD ARRIVE AS SOON
AS POSSIBLE BUT NO LATER THAN MARCH 15.
BYRNE

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Message Attributes

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From: PRAGUE
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ISecure: 1
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Secure: OPEN
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